

December 5, 1958

Dear Co-worker:

We have been getting inquiries as to whether it would be wiser to charge for GA's lectures or to have donations. In America, GA has tried both these methods thru the years and it has proven that those who pay, actually receive more from a lecture than when only a donation is taken. Donations in many cases are nothing but a token conformity without any appreciation or feeling behind it. It is a fact with the human race on Earth, that that which a person has to work for and pay for, in most cases he appreciates more than a gift which is handed to him. Of course, there are exceptions to this case, when people are sincere and they have had financial reverses and are unable to pay for that which they really want. In many cases we have given them both the Questions and Answers series and the course in Telepathy, also in lectures a few such people have been given complimentary tickets. But this is an exceptional procedure.

Remember too, that you have been put to considerable amount of work and expense. You have had donations given to you in most cases to help finance GA's trip and his lectures. This must all be returned. In fact according to our business standards these moneys should be returned with interest, and if that is not the wish of the donor, then that amount can be put into your group treasury for future use. In our world we have to pay for services rendered, whether it is a publication, or lights, or heat, or whatever else. Rarely do free donations cover such expenses. In America, G.A. asks the sponsor to have all expenses paid from the gross intake of his lectures. Then from the net, he is given 75% and the sponsor 25%. In all cases where this procedure has been used, the results have been very satisfactory.

The subject of our interplanetary visitors is a serious matter for thinking people who are interested in today's events as they are building a foundation for tomorrow. Too long, people have considered meetings on the subject of UFO's as entertainment, and it is time this false impression is eliminated.

In Australia a Committee has been appointed to consider personal invitations extended to G. A. in order to avoid embarrassment to him in having to refuse the kindness of such invitations. G.A. is a man who would like nothing better than to be able to accept all personal invitations, but as you can readily see, this would be impossible. If you would also like to have personal invitations from your nation considered by a special committee, it would be welcome and very helpful to G.A.

Sincerely,

Lucy McGinnis
Lucy McGinnis by J.S.
Secretary

Dear Co-worker:

Allow me to introduce myself - Olga Orlik, general assistant at Palomar Terraces.

Mr. Adamski and Miss McGinnis are on a tour of lectures at the present time and expect to return December 15th. Replies to your letters will have to wait until their return. The above was dictated by Miss McGinnis before departing on this trip.

With kindest regards,

Olga Orlik
Olga Orlik